

## How much will it cost me?

### Fixed Price Conveyancing Package

Our New South Wales residential conveyancing (both buying and selling) is based on a Fixed Price Conveyancing Package.

These Packages range from \$1,250 +GST for smaller sales and purchases, to \$2,500 +GST for larger sales and purchases. For very large sales and purchases, we agree a fixed price by negotiation with you at the start of each matter.

These Fixed Price Conveyancing Packages apply to New South Wales conveyances of properties on a single title (excluding off-the-plan purchases), with standard finance documents.

Our prices include all general internal office costs. External out-of-pocket disbursements (eg. searches, building inspections, stamp duty, etc.) are extra.

### Will & Power of Attorney Packages

Work for Wills and Powers of Attorney are charged on the basis of our normal hourly rates. The price will vary depending on the complexity of your Will and assets.



## Other Private Clients Work

Generally, all other work undertaken by our Private Clients Group is completed using normal hourly rates. These rates are available on request. In appropriate circumstances, fixed price work can be provided based on firm quotes agreed by negotiation at the start of each matter.

## When do I pay?

For conveyances, we require our fees to be paid on completion of your work. For Wills and Powers of Attorney, we require our fees to be paid on completion and signing of your documents. For all other work, accounts are rendered on a monthly basis, and we require our fees to be paid within 30 days of our account being issued.

## How can Watson Mangioni help me in other ways?

Watson Mangioni enjoys an enviable reputation and possesses recognised and extensive experience in:

- » Litigation
- » Insolvency
- » Reconstruction
- » Dispute Resolution
- » Investigations
- » Corporations
- » Securities
- » Markets Regulation
- » Commercial
- » Technology

All work in these areas is completed using normal hourly rates.

### Principal Solicitor Lynne Phillips

Lynne Phillips worked as a property paralegal for over 15 years before being admitted as a solicitor in 1992. She joined Watson Mangioni in 1999, as the principal solicitor in our Private Clients Group.

Lynne has extensive experience in all aspects of property work, including commercial, rural and residential conveyancing, strata developments, shopping centre sales, and commercial leasing.

In addition, Lynne has vast experience with sales and purchases of businesses, liquor licensing, property finance, trusts, Wills and probate matters.

### Licensed Conveyancer Rebecca Little

Rebecca Little joined Watson Mangioni in 2005, she completed her Conveyancing studies in 2006 and has worked as a Paralegal in the Private Clients Group since 2008.

Rebecca was registered as a Licensed Conveyancer in July 2011. She has experience in numerous conveyancing transactions including residential, commercial, strata title, off-the-plan, company title and old system sales and purchases and mortgage transactions.

### Enquiries:

Lynne Phillips

Principal Solicitor  
lphillips@wmlaw.com.au

+612 9262 6666

Rebecca Little

Licensed Conveyancer  
rlittle@wmlaw.com.au



**WATSON MANGIONI**  
PRIVATE CLIENTS

Servicing your  
personal & business  
legal needs.

Personal Service.  
Premium Quality.  
Competitive Price.

Watson Mangioni Lawyers Pty Limited  
Level 13, 50 Carrington Street  
Sydney, NSW 2000  
+612 9262 6666

[www.wmlaw.com.au](http://www.wmlaw.com.au)





**WATSON MANGIONI**  
PRIVATE CLIENTS

We offer our individual and small to medium business clients the same high standard of quality and professional legal work as our corporate and commercial clients.

## Watson Mangioni

Watson Mangioni Lawyers are a specialist law firm. We undertake general and complex corporate and commercial work of a transactional or litigious nature across a broad range of industries.

## Servicing your legal needs

Watson Mangioni Lawyers have a dedicated Private Clients Group (PCG) that does personal or commercial work for individuals and small to medium businesses. This requires a high level of skill, care and judgment. Many clients come to the PCG when buying and selling property of a residential, commercial or even rural nature. Clients also come to us for standard and often more complex Wills, and for authorities such as Powers of Attorney.

## When buying or selling your property:

We make it simple

Buying or selling property can be a complex process and there are many legal and practical legal details to consider. We solve the complexities and difficult issues that can arise during the process. Our team has over 30 years of property experience.

## We get it right the first time

Ensuring that the right things (such as financing, legal and mortgage documentation) are done at the right time is crucial for you to complete the sale or purchase of your property on time without any unnecessary financial costs. Conveyancing is detailed work and we pride ourselves on doing the work right the first time.

## We give you peace of mind

Watson Mangioni Lawyers understand the personal stress that buying and selling property can place on the parties involved. We are in constant communication with our clients during every stage, keeping you updated on how things are progressing. We are there to support you, as each conveyance involves a fully qualified solicitor and highly experienced paralegal.

Our team has a reputation for being trustworthy, ruthlessly efficient and providing value for money.

“My whole family has used Lynne’s team for the purchase and sale of their properties. Lynne and her team were efficient, reliable, and we received a highly professional service at a very reasonable price.”

Professional Services Client

## Protecting your assets - do you have a Will?

A Will is a legally recognised document that ensures that your assets are distributed as you wish after you die. DIY is not the best approach when it comes to Wills. There are laws that dictate how assets should be distributed in the absence of a valid Will, or if your Will is unclear. An unclear Will could mean that your assets are not distributed as you intend and could place pressure on your family members. Our team is highly experienced in preparing standard and complex Wills and dealing with legal issues that may occur.

## Planning for the unexpected - do you have a Power of Attorney?

A Power of Attorney is a legally binding document where you appoint someone of your choice to take care of your financial affairs should you not be able to do so yourself. It can be as narrow or as extensive as you wish, and is particularly recommended if you are elderly, if you have substantial assets or if you are travelling.

## Work that our Private Clients Group does:

### Buying & Selling Property

- » All types of real estate transactions (including residential, commercial, strata title and rural)

### Commercial Leasing

- » Commercial, industrial & office leases
- » Shopping centre leases

### Specialised Property Work

- » Liquor Licensing
- » Covenants and restrictions on land use
- » Over 55’s and retirement village interests
- » Property disputes

### Not for Profit Sector

- » Structuring of organizations
- » Fund raising
- » Commercial transactions

### Small Business Work

- » Small business sales and purchases
- » Leasing disputes and rent reviews
- » Commercial agreements

### Wills & Probate

- » Powers of attorney and guardianship appointments
- » Estate administration

We also have a network of trusted specialists for any referral work (eg. interstate property work, family law matters, traffic violations, etc.).